

## Message Text

UNCLASSIFIED

PAGE 01 STATE 005083

73

ORIGIN COME-00

INFO OCT-01 EA-10 ISO-00 EB-07 RSC-01 /019 R

DRAFTED BY COM/OIM/DHORRIDGE/AI/238

APPROVED BY EB/OCA/REP:GPWILSON

COM/OIM/CMSONNE/RMD/238

COM/OIM/IWLLOYD/CMM/238

----- 109309

R 091828Z JAN 75

FM SECSTATE WASHDC

TO AMEMBASSY MANILA

UNCLAS STATE 005083

E.O. 11652: N/A

TAGS: BEXP RP FOR SAM LEE

SUBJECT: PROCESS CONTROLS USA-PROCUREMENT LEADS

1. BERNARD HARRIS & COMPANY, LOS ANGELES, ADVISES THEY WILL FUND PARTICIPATION IN THIS EVENT IF LOCAL AGENT AMERESCO COMMERCIAL & INDUSTRIAL CO., 2345 SOUTH SUPER HIWAY, MALATE, MANILA WILL STAFF AND HANDLE OTHER ASPECTS OF EXHIBIT. MR. H. WERTHEIMER AT HARRIS REQUESTS POST MAKE PERSONAL CONTACT WITH MR. MARDONIO R. SANTOS, PRES. OF AMERESCO, TELEPHONE 58-6974, AND ARRANGE TO PLACE COMPLETE KIT IN HIS HANDS ASAP, SINCE WERTHEIMER HAS HAD NO RESPONSE FROM HIS EARLIER REQUEST SENT TO AMERESCO IN THIS REGARD.

2. THE HEWLETT-PACKARD COMPANY, WELL KNOWN TO OIM STAFF IN MANY EXHIBITIONS, REQUESTS POST MAKE DIRECT CONTACT WITH MR. BENNY YALUNG OF ELECTROMEX, INC., MANILA, TELEPHONE 86-6696, FOR TOTAL LOCAL DECISION TO PARTICIPATE. DAVE WILLIAMS OF HEWLETT-PACKARD ADVISES THAT SINCE THIS EVENT IS CONSIDERED AS SINGLE-MARKET PROMOTION (IN HIS ESTIMATION) THAT FULL DECISION IS IN HANDS OF ELECTROMEX, ALTHOUGH SUPPLY AND/OR LOGISTICAL SUPPORT WILL BE NO PROBLEM IF DECISION IS MADE TO ENTER AT MANILA. KISSINGER

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## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
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**Draft Date:** 09 JAN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
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**Review Authority:** KelleyW0  
**Review Comment:** n/a  
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**Review Date:** 26 MAR 2003  
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**TAGS:** BEXP, RP  
**To:** MANILA  
**Type:** TE  
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